

The Millionaire Entrepreneur Skill Distiller ©

Outperformance Mastery Tool by Michael Audu

SKILL	Dabbler	Novice	Amateur	Pro	Master	Veteran
1. Selling						
2. Negotiating						
3. Communication						
4. Reading People						
5. Leveraging						
6. Recruiting						
7. Energy Mgt						
8. Processing Issues						
9. Time Management						
10. Money Management						
11. Learning						
12. Sharing wealth						
13. Spiritual alignment						
Other Acquired Skills						
14.						
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Explainer:

1. Selling: Selling is all about psychology, it's your capacity to persuade another person to buy an idea or item in exchange for trust or any other valuable.
2. Negotiating: This basically refers to your ability to look through deals and arrive at favourable and fair position for you and the counterparty... and closing it at such positions.
3. Communication: your ability to transfer your thoughts and intentions to another party without the receiving party misinterpreting your original thought or intention. All forms of communication included.

The first three are all part of your capacity to persuade or influence behavior... we all have that capacity, but it must be intentionally built.

4. Reading People: Seeing through what people need, who is a scam, who needs your care, who needs a sharp rebuke, who needs encouragement and all.
5. Leveraging: Is all about your capacity to create a better/alternative use of other people's time, energy or money to achieve a bigger goal; crowdsourcing ideas and funds, delegating activities to gain speed.
6. Recruiting: Your ability to know who to bring on board: Mentors, partners, investors, staff, team members, professionals and all.
7. Energy Mgt: This talks of your capacity to stay motivated and energized for longer... your personal methods of being mentally, spiritually and physically fit to wage war!
8. Processing Issues: All about your ability to break issues down into steps, clusters of issues. How to choose in or out on deals and ideas in short timeframes. The multiple frameworks you have for taking action.
9. Time Management: Shortening meetings, talking less, focusing on High Value Activities, reducing redundant repeated activities, killing excessive distractions like social media/TV. Time prioritization.
10. Money Management: How do you keep records? Accounting and saving strategy. Spending timing, fast on opportunity and slow on luxury. Debt avoidance and management if used as a financing tool.
11. Learning: managing your pursuit of knowledge and implementation. How to consistently beat your last record! Out-improvement strategy while maintaining productivity tempo.
12. Sharing wealth: Your ability to carefully work with people and make them wealthy as you get wealthier... all the wealth in the world is in the hands of people.
13. Spiritual alignment: Your capacity to receive divine guidance, instruction and motivation.

Other skills. In that section, write down your other skills which you've learnt, which can be sold of commercial Ex.: Forex Trading, Guitar playing, Water colour Painting, Graphic designing, Architectural Designing, 3D modelling, 3D animation, Wordpress Website Designing etc.

Ranking.

Dabbler... just here and there

Novice... Desire to go deeper, but you're just starting your journey

Amateur... You're in but you know you're not there yet. Need some time to become a pro

Pro... No one can completely ignore you. Your competence is commendable.

Master... You call the shots. You know what I mean! All nitty-gritty is within your wielding capacity

Veteran... Long time master! No argument.

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OUTPERFORMANCE MASTERY: is the discovery, systemizing and out-doing of what really matters for meaning and profit.